



 **Bernam s.r.l.**

THE ORGANIC BROKER

 **Bernam s.r.l.**



YOUR COMMERCIAL FORCE
FOR SELLING & BUYING WORLDWIDE

➤ ABOUT US

National and international brokerage agency, specialized both in ingredients products for the food industry – high quality conventional and organic.

➤ OUR VALUES

- Quality
- Reliability
- Transparency
- Customised Service



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THE LINK BETWEEN SUPPLY AND
DEMAND IN THE COMMODITY AND
ORGANIC INGREDIENTS MARKET.

YOUR SAFE LINK BETWEEN PRODUCERS AND MARKET



AssoBío



bioagri^{cert}



WE LIVE IN HYPER-CONNECTED,
OBSESSIVE AND FRENETIC TIMES.

➤ OUR VISION

In our life style there must be a space for a healthy and tasty alimentation suitable for anybody, anytime.

"From the field to the fork" & "Organic certified food" - these are the concepts we embrace and work the Mediterranean diet fulfills the values mentioned above with its continuous evolution, but always staying true to tradition.





INTEGRATING APPROPRIATE PRODUCTS AMONG DIFFERENT CULTURES, MARKETS AND LANGUAGES IS OUR PRIORITY.

➤ OUR MISSION

We want to be a performing tool for producers of every size in order to allow them to access International markets.

We work to optimize the costs of finding a commercial outlet for operators.

We love to see the companies that entrust their products to us grow!





PLAN



VISION



SUCCESS



IDEAS



PASSION



BUSINESS

WE ARE AT THE SERVICE OF BOTH PRODUCERS AND BUYERS FOR COMMON SUCCESS.



WHAT WE DO

We work to create and strengthen B2B relationships.

We aim at harmonizing the demand and the offer of both specialties and organic ingredients and products.

We are involved products supply chain.

We understand our Client's need.

We build long lasting commercial relationships regulated by agency contracts.

75% of our turnover is within the EU and we are increasing our presence in Extra-EU Countries.

50% of our turnover is with foreign partners.



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WE ARE DEALING WITH SOURCING RAW MATERIALS, SCOUTING PRODUCTS AND MANUFACTURERS AND WE HAVE CONSOLIDATED SALES CHANNELS IN ITALY AND ABROAD.

WHAT WE OFFER

- Meeting Our Clients Needs
- Effective Marketing
- State of the Art Logistic
- A Team of In-House Senior Brokers
- Knowledge of Niche & New Products Trends
- International Suppliers & Customers
- Commercial Partners both in the EU & the USA
- Long-term Business Relationships



Raw materials
and food grade
(99,9% purity and/or pearly):
cereals, oil seeds, soybeans,
cane sugar, chia seeds,
chickpeas, millet, sorghum,
barley, pulses

Ingredients:
cereal flours with or without
gluten, semolina,
spelt flour, corn flour,
rice flour, buckwheat flour,
gluten free prepared mixes

➤ OUR SHORTLIST

Food for industries:
pasta (different shapes
and packaging), rice,
breadcrumbs,
seed oils crude and
RBD/RBDW
(sunflower, rape seed),
olive oil



Industries



**Organic Retail
Chains**



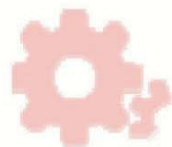
Distributors



OUR TRADING CHANNELS



Co-packers



Wholesalers



Producers



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OUR STAFF, WHO SPEAKS ENGLISH, FRENCH, GERMAN,
SPANISH, RUSSIAN AND POLISH, IS AT YOUR DISPOSAL
AS YOUR COMMERCIAL OUTSOURCING

➤ CONTACTS

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